



U.S. Manufacturing Technology Orders

A joint statistical program of AMT and AMTDA

NEWS Release

Contact:

Peter Borden, AMTDA, 301-738-1200

Pat McGibbon, AMT, 703-827-5255

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Manufacturing technology orders up 73.9% from 2010

November U.S. manufacturing technology orders totaled \$430.17 million according to AMTDA, the American Machine Tool Distributors' Association and AMT - The Association For Manufacturing Technology. This total, as reported by companies participating in the USMTO program, was down 6.9% from October but up 26.6% when compared with the total of \$339.68 million reported for November 2010. With a year-to-date total of \$4,956.51 million, 2011 is up 73.9% compared with 2010.

These numbers and all data in this report are based on the totals of actual data reported by companies participating in the USMTO program.

“Manufacturing technology orders slowed slightly in November, but maintained their sprint toward the 2011 finish line thanks to the bonus depreciation tax incentive,” said Peter Borden, AMTDA President. “The order slowdown in metal cutting equipment was countered by acceleration in the fabricating sector and contributed to an increase over 2010 of nearly 75%. Backlogs for 2012 are very healthy at this point and growing longer.”

The United States Manufacturing Technology Orders (USMTO) report, jointly compiled by the two trade associations representing the production and distribution of manufacturing technology, provides regional and national U.S. orders data of domestic and imported machine tools and related equipment. Analysis of manufacturing technology orders provides a reliable leading economic indicator as manufacturing industries invest in capital metalworking equipment to increase capacity and improve productivity.

(more)

U.S. manufacturing technology orders are also reported on a regional basis for five geographic breakdowns of the United States.

Northeast Region

At \$64.88 million, November manufacturing technology orders in the Northeast Region were down 1.8% when compared with the \$66.09 million total for October and down 1.4% when compared with November a year ago. The year-to-date total of \$743.95 million is 38.9% more than the comparable figure for 2010.

Southern Region

November manufacturing technology orders in the Southern Region totaled \$51.77 million, 4.0% less than October's \$53.91 million but 17.3% more than the November 2010 total. With a year-to-date total of \$619.34 million, 2011 is up 55.5% when compared with 2010 at the same time.

Midwest Region

Midwest Region manufacturing technology orders in November stood at \$141.29 million, 5.0% less than the October total of \$148.77 million but up 22.1% when compared with last November. At \$1,663.63 million, the 2011 year-to-date total is 94.0% more than the comparable figure for 2010.

Central Region

Manufacturing technology orders in the Central Region in November totaled \$125.10 million, down 9.6% from October's \$138.31 million but up 56.4% when compared with the November 2010 figure. The \$1,354.89 million year-to-date total is 81.9% higher than the total for the same period in 2010.

Western Region

Western Region manufacturing technology orders totaled \$47.14 million in November, 14.6% less than the \$55.17 million total for October but 34.3% higher than the tally for November 2010. At \$574.70 million, 2011 year-to-date is up 83.5% when compared with last year at the same time.

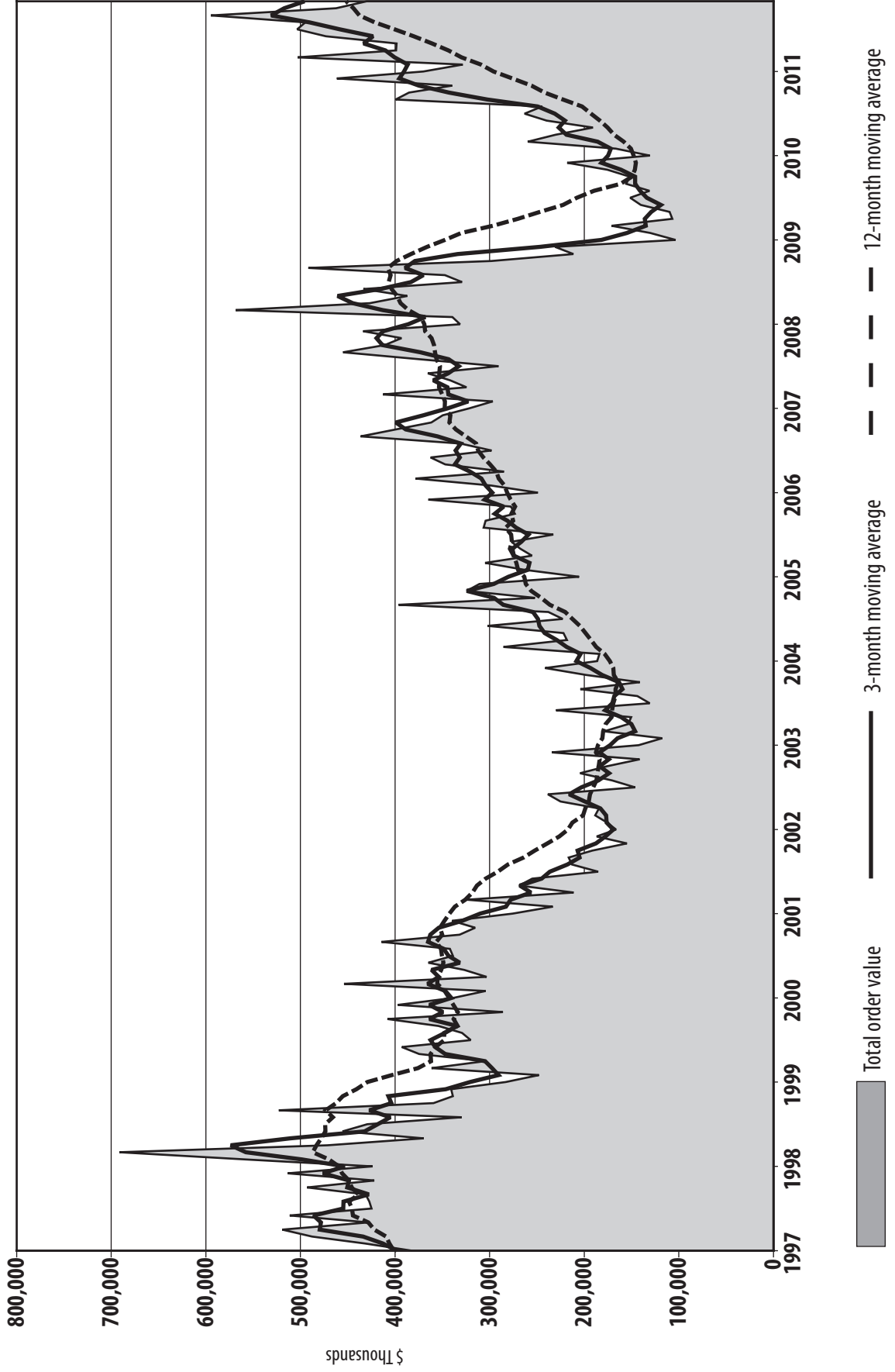
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(USMTO data is also available at www.amtda.org and www.AMTonline.org.)



Total U.S. Manufacturing Technology Orders

Through Nov 2011





U.S. Manufacturing Technology Orders

Nov2011

A joint statistical program of AMT and AMTDA

	Nov11 (P)	Previous Month	% Change	Year Ago Month	% Change	YTD 11 (P)	YTD 10 (R)	% Change YTD
National								
Metal Cutting	372.35	428.64	-13.1%	298.50	24.7%	4,441.09	2,625.89	69.1%
Metal Forming & Fabricating	57.82	33.61	72.0%	41.18	40.4%	515.41	223.51	130.6%
Total	430.17	462.25	-6.9%	339.68	26.6%	4,956.51	2,849.40	73.9%
Regional								
Northeast								
Metal Cutting	56.64	59.34	-4.6%	58.11	-2.5%	683.70	497.76	37.4%
Metal Forming & Fabricating	8.25	6.74	22.3%	7.71	6.9%	60.25	37.65	60.0%
Total	64.88	66.09	-1.8%	65.82	-1.4%	743.95	535.41	38.9%
South								
Metal Cutting	43.41	49.36	-12.1%	33.37	30.1%	559.81	358.15	56.3%
Metal Forming & Fabricating	8.36	4.55	83.9%	10.75	-22.2%	59.53	40.23	48.0%
Total	51.77	53.91	-4.0%	44.12	17.3%	619.34	398.38	55.5%
Midwest								
Metal Cutting	128.69	140.62	-8.5%	105.83	21.6%	1,534.42	801.78	91.4%
Metal Forming & Fabricating	12.60	8.16	54.5%	9.88	27.5%	129.21	55.75	131.8%
Total	141.29	148.77	-5.0%	115.72	22.1%	1,663.63	857.53	94.0%
Central								
Metal Cutting	101.64	129.68	-21.6%	69.11	47.1%	1,207.65	676.39	78.5%
Metal Forming & Fabricating	23.46	8.63	171.8%	10.89	115.5%	147.24	68.50	114.9%
Total	125.10	138.31	-9.6%	79.99	56.4%	1,354.89	744.90	81.9%
West								
Metal Cutting	41.99	49.64	-15.4%	32.08	30.9%	455.52	291.81	56.1%
Metal Forming & Fabricating	5.15	5.53	-6.9%	1.95	164.3%	119.18	21.37	457.6%
Total	47.14	55.17	-14.6%	34.03	38.5%	574.70	313.18	83.5%

Data for the Metal Forming & Fabricating Equipment category has been revised to include Laser, Welding, and Plasma Equipment.



\$ = millions of dollars

P – preliminary

R – revised

* – percent change greater than 1,000%

Totals may not match due to rounding



**Net New Orders for U.S. Consumption
Nov-11**

**Total National Orders
(Thousands of Dollars)**

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2010	NOV	2,016	\$339,675	1,860	\$298,499	156	\$41,176
2010	DEC	2,363	\$461,481	2,122	\$398,605	241	\$62,876
2011	JAN	1,930	\$369,915	1,829	\$340,057	101	\$29,858
2011	FEB	1,777	\$328,441	1,671	\$303,124	106	\$25,317
2011	MAR	2,586	\$502,888	2,435	\$468,200	151	\$34,688
2011	APR	2,063	\$398,734	1,941	\$363,198	122	\$35,536
2011	MAY	2,158	\$398,323	2,012	\$362,567	146	\$35,756
2011	JUN	2,176	\$472,938	1,997	\$409,857	179	\$63,081
2011	JUL	2,052	\$503,527	1,881	\$398,836	171	\$104,691
2011	AUG	2,250	\$494,752	2,098	\$451,889	152	\$42,863
2011	SEP	2,900	\$594,569	2,709	\$542,375	191	\$52,194
2011	OCT	2,340	\$462,247	2,195	\$428,637	145	\$33,610
2011	NOV	2,187	\$430,171	1,994	\$372,352	193	\$57,819
	Average	2,215	\$442,897	2,057	\$395,246	158	\$47,651

REGIONAL

**Northeast Region
(Thousands of Dollars)**

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2010	NOV	393	\$65,819	364	\$58,107	29	\$7,712
2010	DEC	413	\$70,931	362	\$61,955	51	\$8,976
2011	JAN	302	\$49,803	291	\$47,737	11	\$2,066
2011	FEB	323	\$55,153	306	\$52,436	17	\$2,717
2011	MAR	455	\$77,553	432	\$71,270	23	\$6,283
2011	APR	345	\$59,326	322	\$53,077	23	\$6,249
2011	MAY	371	\$64,080	352	\$59,759	19	\$4,321
2011	JUN	362	\$71,080	333	\$63,700	29	\$7,380
2011	JUL	298	\$58,623	268	\$53,994	30	\$4,629
2011	AUG	357	\$64,950	336	\$59,675	21	\$5,275
2011	SEP	549	\$112,410	520	\$106,072	29	\$6,338
2011	OCT	357	\$66,085	327	\$59,342	30	\$6,743
2011	NOV	378	\$64,882	351	\$56,637	27	\$8,245
	Average	377	\$67,746	351	\$61,828	26	\$5,918



**Net New Orders for U.S. Consumption
Nov-11**

**South Region
(Thousands of Dollars)**

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2010	NOV	271	\$44,118	232	\$33,372	39	\$10,746
2010	DEC	332	\$49,923	292	\$37,843	40	\$12,080
2011	JAN	254	\$53,594	239	\$50,762	15	\$2,832
2011	FEB	246	\$34,563	234	\$31,396	12	\$3,167
2011	MAR	322	\$45,472	283	\$38,006	39	\$7,466
2011	APR	260	\$51,411	246	\$48,310	14	\$3,101
2011	MAY	311	\$55,492	282	\$49,515	29	\$5,977
2011	JUN	341	\$66,193	312	\$59,161	29	\$7,032
2011	JUL	312	\$70,958	286	\$65,317	26	\$5,641
2011	AUG	293	\$58,011	273	\$52,935	20	\$5,076
2011	SEP	365	\$77,970	344	\$71,638	21	\$6,332
2011	OCT	345	\$53,906	321	\$49,359	24	\$4,547
2011	NOV	324	\$51,770	293	\$43,410	31	\$8,360
	Average	306	\$54,875	280	\$48,540	26	\$6,335

**Midwest Region
(Thousands of Dollars)**

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2010	NOV	605	\$115,715	570	\$105,834	35	\$9,881
2010	DEC	666	\$161,009	615	\$148,992	51	\$12,017
2011	JAN	574	\$112,882	541	\$102,617	33	\$10,265
2011	FEB	507	\$112,131	468	\$100,762	39	\$11,369
2011	MAR	816	\$205,940	772	\$198,275	44	\$7,665
2011	APR	583	\$124,612	545	\$115,929	38	\$8,683
2011	MAY	634	\$145,885	590	\$135,386	44	\$10,499
2011	JUN	627	\$157,617	580	\$132,151	47	\$25,466
2011	JUL	610	\$159,478	575	\$148,257	35	\$11,221
2011	AUG	695	\$183,002	638	\$170,156	57	\$12,846
2011	SEP	850	\$172,023	802	\$161,583	48	\$10,440
2011	OCT	683	\$148,772	646	\$140,615	37	\$8,157
2011	NOV	571	\$141,285	524	\$128,685	47	\$12,600
	Average	648	\$149,258	605	\$137,634	43	\$11,624



**Net New Orders for U.S. Consumption
Nov-11**

**Central Region
(Thousands of Dollars)**

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2010	NOV	494	\$79,993	460	\$69,105	34	\$10,888
2010	DEC	602	\$123,322	550	\$106,206	52	\$17,116
2011	JAN	562	\$110,529	536	\$101,867	26	\$8,662
2011	FEB	499	\$99,281	475	\$93,733	24	\$5,548
2011	MAR	691	\$126,816	656	\$115,906	35	\$10,910
2011	APR	599	\$121,272	566	\$108,690	33	\$12,582
2011	MAY	567	\$96,229	528	\$86,247	39	\$9,982
2011	JUN	564	\$126,495	516	\$109,011	48	\$17,484
2011	JUL	529	\$107,340	486	\$90,772	43	\$16,568
2011	AUG	625	\$139,599	588	\$122,890	37	\$16,709
2011	SEP	728	\$163,920	678	\$147,214	50	\$16,706
2011	OCT	653	\$138,314	622	\$129,683	31	\$8,631
2011	NOV	629	\$125,097	562	\$101,635	67	\$23,462
	Average	596	\$119,862	556	\$106,381	40	\$13,481

**West Region
(Thousands of Dollars)**

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2010	NOV	253	\$34,030	234	\$32,081	19	\$1,949
2010	DEC	350	\$56,296	303	\$43,609	47	\$12,687
2011	JAN	238	\$43,107	222	\$37,074	16	\$6,033
2011	FEB	202	\$27,313	188	\$24,797	14	\$2,516
2011	MAR	302	\$47,107	292	\$44,743	10	\$2,364
2011	APR	276	\$42,113	262	\$37,192	14	\$4,921
2011	MAY	275	\$36,637	260	\$31,660	15	\$4,977
2011	JUN	282	\$51,553	256	\$45,834	26	\$5,719
2011	JUL	303	\$107,128	266	\$40,496	37	\$66,632
2011	AUG	280	\$49,190	263	\$46,233	17	\$2,957
2011	SEP	408	\$68,246	365	\$55,868	43	\$12,378
2011	OCT	302	\$55,170	279	\$49,638	23	\$5,532
2011	NOV	285	\$47,137	264	\$41,985	21	\$5,152
	Average	289	\$51,156	266	\$40,862	23	\$10,294